# INCAE PhD SUMMER ACADEMY DYNAMIC GAMES IN EMPIRICAL IO

Lecture 4: Structural estimation of dynamic games

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#### Lecture 4: Identification & Estimation of Dynamic Games: Outline

- 1. Datasets in applications
- 2. Full Solution Methods
  - [2.1.] Nested Fixed Point algorithm (NFXP)
  - [2.2.] Nested Pseudo Likelihood (NPL)
- 3. Two-step CCP methods



# 1. Datasets in Applications

#### Type of Data in most Empirical Applications

ullet Panel data of M geographic markets, over T periods, and N firms.

Data = 
$$\{a_{mt}, x_{mt} : m = 1, 2, ..., M; t = 1, 2, ..., T\}$$

- Example 1: Major airlines in US (N = 10), in the markets/routes defined by all the pairs of top-50 US airports (M = 1, 275), over T = 20 quarters (5 years).
- Example 2: Supermarket chains in Ontario (N = 6), in the geographic markets defined by census tracts (M > 1k), over T = 24 months.

# Type of Data in most Empirical Applications [2]

- This data structure applies to industries characterized by many geographic markets, where a separate (dynamic) game is played in each market: e.g., retail industries, services, airline markets, procurement auctions, ...
- However, there are many manufacturing industries where competition is more global: a single national or even international market: e.g., microchips.
- For these "global" industries, applications rely on sample variability that comes from a **combination of modest** *N*, *M*, **and** *T*.
- Some other industries are characterized by a large number of heterogeneous firms (large N), e.g., NYC taxis.

# 2. Full Solution Estimation Methods

#### **ESTIMATION METHODS**

- The primitives of the model,  $\{\pi_i, \beta_i, F_x, G_\varepsilon : i \in \mathcal{I}\}$ , can be described in terms of a vector of structural parameters  $\theta$  that is unknown to the researcher.
- We study methods for the estimation of  $\theta$ .
- It is convenient to distinguish three components in the vector of structural parameters:  $\boldsymbol{\theta} = (\boldsymbol{\theta}_{\pi}, \boldsymbol{\theta}_{f}, \boldsymbol{\beta})$ .
- Full Solution Methods impose the equilibrium restrictions in the estimated structural parameters  $(\widehat{\theta})$  and CCPs  $(\widehat{\mathbf{P}})$ :

$$\widehat{\mathbf{P}} = \Psi(\widehat{\boldsymbol{\theta}}, \widehat{\mathbf{P}})$$



# 6. Full Solution Methods



#### MLE-NFXP with equilibrium uniqueness

- Rust (1987) NFXP algorithm is a gradient method to obtain MLE.
- Originally proposed for single-agent models, it has been applied to the estimation of games with unique equilibrium for every  $\theta$ .
- Let  $\{P_i(a_i|\mathbf{x},\boldsymbol{\theta}): i\in\mathcal{I}\}$  be the equilibrium CCPs associated with  $\boldsymbol{\theta}$ . The **full log-likelihood function** is:  $\ell(\boldsymbol{\theta}) = \sum_{m=1}^M \ell_m(\boldsymbol{\theta})$ , where  $\ell_m(\boldsymbol{\theta})$  is the contribution of market m:

$$\ell_m(\theta) = \sum_{i=1}^{N} \sum_{t=1}^{T} \log P_i(a_{imt}|\mathbf{x}_{mt}, \theta) + \log f_{\mathsf{x}}(\mathbf{x}_{m,t+1}|\mathbf{a}_{mt}, \mathbf{x}_{mt}, \theta_f)$$

# MLE-NFXP with equilibrium uniqueness

• NFXP combines BHHH iterations (outer algorithm) with equilibrium solution algorithm (inner algorithm) for each trial value  $\theta$ .

[2]

A BHHH iteration is:

$$\widehat{\boldsymbol{\theta}}_{k+1} = \widehat{\boldsymbol{\theta}}_k + \left( \sum_{m=1}^M \frac{\partial \ell_m(\widehat{\boldsymbol{\theta}}_k)}{\partial \boldsymbol{\theta}} \frac{\partial \ell_m(\widehat{\boldsymbol{\theta}}_k)}{\partial \boldsymbol{\theta}'} \right)^{-1} \left( \sum_{m=1}^M \frac{\partial \ell_m(\widehat{\boldsymbol{\theta}}_k)}{\partial \boldsymbol{\theta}} \right)$$

• The score vector  $\partial \ell_m(\widehat{\boldsymbol{\theta}}_k)/\partial \boldsymbol{\theta}$  depends on  $\partial \log P_i(a_{imt}|\mathbf{x}_{mt},\widehat{\boldsymbol{\theta}}_k)/\partial \boldsymbol{\theta}$ . To obtain these derivatives, the inner algorithm of NFXP solves for the equilibrium CCPs given  $\widehat{\boldsymbol{\theta}}_k$ .

#### MLE-NFXP with multiple equilibria

- With Multiple Equilibria,  $\ell_m(\theta)$  is not a function but a correspondence.
- To define the MLE in a model with multiple equilibria, it is convenient to define an extended or Pseudo Likelihood function.
- For arbitrary values of  $\theta$  and firms' CCPs **P**, define:

$$Q(\boldsymbol{\theta}, \mathbf{P}) = \sum_{m=1}^{M} \sum_{i=1}^{N} \sum_{t=1}^{T} \log \Psi_{i}(a_{imt} \mid \mathbf{x}_{mt}, \boldsymbol{\theta}, \mathbf{P})$$

where  $\Psi_i$  is the best response probability function.



# MLE-NFXP with multiple equilibria

- A modified version of NFXP can be applied to obtain the MLE in games with multiple equilibria.
- The MLE is the pair  $(\widehat{\boldsymbol{\theta}}_{MLE}, \widehat{\mathbf{P}}_{MLE})$  that maximizes the Q subject to the constraint that CCPs are equilibrium strategies associated:

$$(\widehat{\boldsymbol{\theta}}_{\textit{MLE}}, \widehat{\mathbf{P}}_{\textit{MLE}}, \widehat{\boldsymbol{\lambda}}_{\textit{MLE}}) = \arg\max_{(\boldsymbol{\theta}, \mathbf{P}, \boldsymbol{\lambda})} \ Q(\boldsymbol{\theta}, \mathbf{P}) + \boldsymbol{\lambda}' \left[ \mathbf{P} - \boldsymbol{\Psi}(\boldsymbol{\theta}, \mathbf{P}) \right]$$

[2]

• The F.O.C. are the Lagrangian equations:

$$\left\{ \begin{array}{rcl} \widehat{\mathbf{P}}_{\textit{MLE}} - \Psi(\widehat{\boldsymbol{\theta}}_{\textit{MLE}}, \widehat{\mathbf{P}}_{\textit{MLE}}) & = & \mathbf{0} \\ \nabla_{\boldsymbol{\theta}} Q(\widehat{\boldsymbol{\theta}}_{\textit{MLE}}, \widehat{\mathbf{P}}_{\textit{MLE}}) - \widehat{\boldsymbol{\lambda}}_{\textit{MLE}}' \nabla_{\boldsymbol{\theta}} \Psi(\widehat{\boldsymbol{\theta}}_{\textit{MLE}}, \widehat{\mathbf{P}}_{\textit{MLE}}) & = & \mathbf{0} \\ \nabla_{\mathbf{P}} Q(\widehat{\boldsymbol{\theta}}_{\textit{MLE}}, \widehat{\mathbf{P}}_{\textit{MLE}}) - \widehat{\boldsymbol{\lambda}}_{\textit{MLE}}' \nabla_{\mathbf{P}} \Psi(\widehat{\boldsymbol{\theta}}_{\textit{MLE}}, \widehat{\mathbf{P}}_{\textit{MLE}}) & = & \mathbf{0} \end{array} \right.$$

## MLE-NFXP with multiple equilibria

- [3]
- A Newton method can be used to obtain a root of this system of Lagrangian equations.
- A key computational problem is the very high dimensionality of this system of equations.
- The most costly part of this algorithm is the calculation of the Jacobian matrix  $\nabla_{\mathbf{P}} \Psi(\widehat{\boldsymbol{\theta}}, \widehat{\mathbf{P}})$ . In dynamic games, in general, this is not a sparse matrix, and can contain billions or trillions of elements.
- The evaluation of the best response mapping  $\Psi(\theta, \mathbf{P})$  for a new value of  $\mathbf{P}$  requires solving for a valuation operator and solving a system of equations with the same dimension as  $\mathbf{P}$ .
- Due to serious computational issues, there are no empirical applications of dynamic games with multiple equilibria that compute the MLE, with either the NFXP or MPEC algorithms.

## Nested Pseudo Likelihood (NPL)

- Imposes equilibrium restrictions but does NOT require:
  - Repeatedly solving for MPE for each trial value of heta (as NFXP)
  - Computing  $\nabla_{\mathbf{P}} \Psi(\widehat{\boldsymbol{\theta}}, \widehat{\mathbf{P}})$  (as NFXP and MPEC)
- A NPL  $(\widehat{\boldsymbol{\theta}}_{NPL}, \widehat{\mathbf{P}}_{NPL})$ , that satisfy two conditions:
  - (1) given  $\widehat{\mathbf{P}}_{NPL}$ ,  $\widehat{\boldsymbol{\theta}}_{NPL} = \arg\max_{\boldsymbol{\theta}} Q(\boldsymbol{\theta}, \widehat{\mathbf{P}}_{NPL})$ ;
  - (2) given  $\widehat{\boldsymbol{\theta}}_{NPL}$ ,  $\widehat{\boldsymbol{P}}_{NPL} = \Psi(\widehat{\boldsymbol{\theta}}_{NPL}, \widehat{\boldsymbol{P}}_{NPL})$ .
- The NPL estimator is consistent and asymptotically normal under the same regularity conditions as the MLE. For dynamic games, the NPL estimator has larger asymptotic variance than the MLE.

# Nested Pseudo Likelihood (NPL)

- An algorithm to compute the NPL is the NPL fixed point algorithm.

[2]

• Starting with an initial  $\widehat{\mathbf{P}}_0$ , at iteration  $k \geq 1$ :

(Step 1) given 
$$\widehat{\mathbf{P}}_{k-1}$$
,  $\widehat{\boldsymbol{\theta}}_k = \arg\max_{\boldsymbol{\theta}} Q(\boldsymbol{\theta}, \widehat{\mathbf{P}}_{k-1})$ ; (Step 2) given  $\widehat{\boldsymbol{\theta}}_k$ ,  $\widehat{\mathbf{P}}_k = \Psi(\widehat{\boldsymbol{\theta}}_k, \widehat{\mathbf{P}}_{k-1})$ .

- Step 1 is very simple in most applications, as it is equivalent to obtaining the MLE in a static single-agent discrete choice model.
- Step 2 is equivalent to solving once a system of linear equations with the same dimension as **P**.
- A limitation of this fixed point algorithm is that convergence is not guaranteed. An alternative algorithm that has been used to compute NPL is a Spectral Residual algorithm.

# 3. Two-step CCP Methods

#### Hotz-Miller CCP Method

- To avoid the computational cost of full-solution methods, simpler two-step methods have been proposed.
- Hotz & Miller (1993) was a seminal contribution on this class of methods. They show that the conditional choice values are known functions of CCPs, transition probabilities, and  $\theta$ .
- When  $\pi_i(\mathbf{a}_t, \mathbf{x}_t) = h(\mathbf{a}_t, \mathbf{x}_t) \; \boldsymbol{\theta}_{\pi,i}$ :  $v_i(a_{it}, \mathbf{x}_t) = \widetilde{h}_i^{\mathbf{P}}(a_{it}, \mathbf{x}_t) \; \boldsymbol{\theta}_{\pi,i} \; + \; \widetilde{e}_i^{\mathbf{P}}(a_{it}, \mathbf{x}_t)$

with:

$$\widetilde{h}_{i}^{\mathbf{P}}(a_{it}, \mathbf{x}_{t}) = \mathbb{E}\left(\sum_{j=0}^{\infty} \beta_{i}^{j} h(\mathbf{a}_{t+j}, \mathbf{x}_{t+j}) \mid a_{it}, \mathbf{x}_{t}\right)$$

$$\widetilde{e}_{i}^{\mathbf{p}}(a_{it}, \mathbf{x}_{t}) = \mathbb{E}\left(\sum_{j=0}^{\infty} \beta_{i}^{j} \left[\gamma - \ln P_{i}(a_{i,t+j}|\mathbf{x}_{t+j})\right] \mid a_{it}, \mathbf{x}_{t}\right)$$

## Hotz-Miller CCP Method [2]

- Given this representation of conditional choice values, the pseudo likelihood function  $Q(\theta, \mathbf{P})$  has practically the same structure as in a static or reduced form discrete choice model.
- Best response probabilities that enter in  $Q(\theta, \mathbf{P})$  can be seen as the choice probabilities in a standard random utility model:

$$\Psi_i(a_{imt}|\mathbf{x}_{mt},\boldsymbol{\theta},\mathbf{P}) =$$

$$\Pr\left(a_{imt} = \arg\max_{j} \left\{ \widetilde{h}_{i}^{\mathbf{P}}(j, \mathbf{x}_{mt}) \; \boldsymbol{\theta}_{i} + \widetilde{e}_{i}^{\mathbf{P}}(j, \mathbf{x}_{mt}) + \varepsilon_{it}(j) \right\} \right).$$

• Given  $\widetilde{h}_{i}^{\mathbf{P}}(.,\mathbf{x}_{mt})$  and  $\widetilde{e}_{i}^{\mathbf{P}}(.,\mathbf{x}_{mt})$  and a parametric specification for the distribution of  $\varepsilon$  (e.g., logit, probit), the vector of parameters  $\theta_{i}$  can be estimated as in a standard logit or probit model.

## Hotz-Miller CCP Method [3]

- The method proceeds in two steps.
- Let  $\widehat{\mathbf{P}}^0$  be a consistent nonparametric estimator of true  $\mathbf{P}^0$ . The two-step estimator of  $\boldsymbol{\theta}$  is defined as:

$$\widehat{\boldsymbol{\theta}}_{2S} = \underset{\boldsymbol{\theta}}{\operatorname{arg \, max}} \ Q(\boldsymbol{\theta}, \widehat{\mathbf{P}}^0)$$

- Under standard regularity conditions, this two-step estimator is root-M consistent and asymptotically normal.
- It can be extended to incorporate market unobserved heterogeneity (e.g., Aguirregabiria & Mira (2007); Arcidiacono & Miller (2011)).
- Monte Carlo Simulation can be used to compute present values: Bajari, Benkard, & Levin (2007).
- Limitation: Finite sample bias due to imprecise estimates of CCPs in the first step.